Lead Story

Novell eDirectory is First to Achieve SunTone Certification

Novell's cross-platform directory, Novell NDS eDirectory, is the first directory service to complete the SunTone Program Certification. Neither Active Directory, nor the iPlanet Directory have yet met SunTone requirements for scalability, availability, security, and optimization on the SunTone architecture.

This certification means that eDirectory has passed rigorous evaluation and demonstrated superior levels of reliability and quality on the Sun platform.

Obtaining certification under the SunTone program is another cross-platform milestone for the only directory on the market that runs across all leading operating systems, including NetWare, Solaris OE, Windows 2000/NT, Linux, Compaq Tru64 UNIX and very soon, IBM AIX.

This broad cross-platform support allows customers to dramatically reduce the cost of administering their mixed networks and get the most out of their existing technology investments.

"As the first directory to complete the SunTone Certification Program, Novell's eDirectory has proven to be an ideal service for the Solaris Operating Environment, adding features such as identity management and Web personalization to the Sun platform," said Blake Modersitzki, Novell vice president of strategic relationships. "The SunTone Program Certification, as well as eDirectory's demonstrated ability to support more than one billion objects on a single Solaris server, establishes eDirectory as a solid, reliable and key infrastructure component for the demanding service provider market, where Solaris OE dominates."

[IN CONTEXT]
Comment from a Customer

"For Exenet, eDirectory is a high-performance platform used to integrate all the eBusiness services we offer to our customers, many of whom are service providers themselves," said Jorge Labrada, vice president of Engineering with Exenet, an Application Infrastructure Provider based in New York City.

Labrada continued,"Today we are delivering that directory technology to customers using the Solaris Operating Environment through LDAP standards—giving those customers a very stable, secure and scalable operating environment. The SunTone Program Certification of eDirectory is yet another validation of Exenet's decision to not only stake our business on the Novell eDirectory platform, but to confidently extend that platform to all leading operating systems, including Solaris OE."

Novell eDirectory Receives "Seal of Approval" with SunTone Certification

Sun instituted the SunTone Certification and Branding Program in May 1999 to provide customers of Web-based services, applications and integrator services with a way to identify suppliers who meet defined high standards for providing quality service over the Internet.

The SunTone Certification and Branding Program is a first of a kind collaborative industry effort to define and audit best practices for solution provider infrastructure, operational practices, hardware, software, and overall service delivery. Using the SunTone Certified seal as a guide, customers can easily identify those Application, Service, and Integrator service providers who have met the stringent requirements detailed in the SunTone best practices guidelines and

Lead Story

Toronto Standardizes on Novell eDirectory to Manage IT Resources and Enhance Public Services

In an effort that will benefit 25,000 employees and 2.5 million residents, the City of Toronto has chosen Novell eDirectory as its corporate directory standard. This lays the foundation for the City's move into electronic service delivery. The two-phase, "Electronic Service Delivery Get Connected" project will manage human resource information, facilitate single log-on for its 25,000 employees, support and manage the City's extensive network resources and extend new services to Toronto's 2.5 million residents. The Novell eDirectory implementation is a joint Novell Consulting/IBM* Global Services partnership.

Novell eDirectory, the industry's only secure, scalable, cross-platform directory service, allows organizations to centrally store and manage information across all networks and operating systems. At the City of Toronto, Novell eDirectory will support such network operating systems (NOS) functions as user accounts, security and management of network resources.

By managing and integrating information stored in multiple directories and enabling single log-on for access to diverse resources in the distributed network environment, the City of Toronto will streamline administrative processes, reduce errors and omissions, save time and reduce expenses significantly.

[IN CONTEXT]
Comment from a Customer

"Novell eDirectory will help the City of Toronto provide alternate service delivery methods to residents, visitors, businesses, investors and staff," said Lana Vilnamae, director, Information and Technology, City of Toronto. "The City is committed to making sure appropriate services are available whenever and wherever our citizens choose in a friendly, secure manner."

The City has implemented new Web infrastructure, launched a new Web site and is actively building new applications to move into the electronic service space. Phase one of the implementation of Novell's eDirectory, will focus on Web activity external to the City's network.

This technology will position the City to provide services such as booking recreational facilities and obtaining parking permits online. Phase two, set for completion in summer 2001, will position the City to provide access to all services through a single log-on.

Novell counts banks, governments, manufacturers, industrial and Fortune 500 companies as users of eDirectory. Canadian customers include the Bank of Montreal, Hydro Quebec, Husky Oil, Government of Canada, and ministries within the provincial government.

"As part of our mandate to connect Canadians, Novell is committed to providing our governments at all levels with the IT resources and expertise necessary to respond to the needs of employees and citizens in the Internet age," said Don Chapman, vice president and general manager, Novell Canada Ltd. "Through Novell eDirectory, the City of Toronto will be able to centrally manage and integrate user account information across mixed platform environments, enabling employees, business partners and residents to work together in a truly integrated manner."

The City of Toronto is also currently using:

- NetWare
- GroupWise

Lead Story

Novell Simplifies and Accelerates Hi-Tech Training

At Edge 2001, Novell's annual training-channel conference, Novell announced Novell Quick Classroom, a ground-breaking advancement that will dramatically improve the delivery of computer classroom training through the rapidly expanding $25 billion worldwide IT training industry.

Novell Quick Classroom Sets Industry Standard for Rapid Classroom Setup

Developed by Novell Education, Quick Classroom leverages Novell and partner technology to create a first of its kind training platform.

Available immediately worldwide to Novell authorized education partners, the Quick Classroom solution allows for significantly reduced classroom setup time for Novell training, freeing technical staff, equipment and classrooms for billable training activities.

[IN CONTEXT]
Comment from a Customer

"Novell Quick Classroom represents a significant cost-savings to our classroom setup process. There is no question that this tool will reduce classroom set up complexity. We applaud Novell Education for the effort in developing this new tool and improving our business model", stated Mark Lamberth, executive vice president for Athena, an NAEC in Nashville, TN.

With increasing competitive pressure to trim administrative overhead, training partners will see immediate benefits with an impressive 70 - 80% reduction of the current setup time required for Novell classes. In addition, students will realize a richer education experience as hardware requirements for Quick Classroom allow students to move through class materials at their own speed, without having to work with multiple computers.

"Novell has long been a leader in streamlining processes and simplifying complex networking systems," said Debbie Maucieri, vice president of Novell Education worldwide. "Quick Classroom allows training partners to reduce costs, bringing more dollars to their bottom line. We are confident that this solution will push other vendors to develop more efficient systems for training partners in the Net economy."

Novell Quick Classroom is comprised of two unique utilities:

- Course Launcher—manages the setup and configuration of the training environment
- Exercise Launcher—allows the student or instructor to load any exercise at any point in the course

Partners and Students Save Time and Money

Training partners realize that Quick Classroom offers immediate and hard dollar savings for their businesses, as well as improved learning experience for students. For example, a typical NAEC that teaches ten Novell classes per month could easily realize an immediate savings of $36,000 per year in class technician time alone with a Quick Classroom setup time of under 60 minutes. In addition, with a minimum setup time savings of 5.5 hours per class, the classroom would be freed up for training an additional 660 hours per year, or an additional 110 teaching days.

Seasoned IT professionals who are certified on Novell Net services software see improvements as they compare past Novell classes with their experience in a Quick Classroom environment. One such improvement is the ability for each student to have their own learning environment without having to share computers. "There is

Lead Story

Novell Portal Services: Personalizing the Net

Novell Portal Services 1.0—which began shipping on April 16—is the face of your one Net experience. It offers you the fastest way to integrate your key Novell Net services, content and applications into a personalized portal for your customers, partners, or employees. Novell Portal Services leverages the power and investment you've made in NDS eDirectory and other Novell Net services. It places the information and resources you need consistently in front of you in a single, personalized view—with one-step access.

Today's business environment demands that organizations make better use of their information so they can boost their efficiency, build value, and achieve competitive advantage. Novell Portal Services provides the toolbox for bringing together all of the enterprise applications and information resources necessary to make those critical business process improvements.

The deployment of enterprise portals such as Novell Portal Services is fast becoming a key strategic element to the Net infrastructure of most businesses. According to the Gartner Group, by 2003, 60 percent of Fortune 500 enterprises will manage their own enterprise portals.

Novell Portal Services was designed and developed as a portal toolbox and administration solution for medium- to enterprise-sized companies. Novell Portal Services leverages your existing directory information, is easily integrated, and provides unmatched management power through the use of the identity stored in NDS eDirectory—all at a much lower cost than competing solutions.

Novell Portal Services gets all the right resources to the right person in one dynamic Web page. You can access through a standard browser all your relevant information, resources, tools and applications from any local, remote or Web source. Novell Portal Services supports open, industry-standards and gives users single-login access at anytime, from any browser-equipped location, including wireless devices like a personal digital assistant (PDA).

[IN CONTEXT]
Comment from a Customer

"Novell Portal Services gives us the ability to deliver a customized Net experience to our individual partners that enables them to interact directly with our back-end services and better participate in our whole business process," said Nick Harris, end user systems coordinator for England-based Twinings, one of the oldest tea companies in the world. "Novell Portal Services will enable us to communicate more effectively up and down the supply chain. Partners will have role-based access to key applications through the portal to improve collaboration and enhance productivity. This access, provided by Novell NDS eDirectory, ensures granular control of our information."

Personalized "Webtop"

You need access to your data and tools on both sides of the corporate firewall to stay competitive in business and to be as productive as possible. Novell Portal Services provides administrators and web developers with the tools needed to tailor content to fit any user's specific organizational role—creating a personalized business home page, or "webtop," for everyone associated with your company.

"Using Novell Portal Services, users can get to their personalized 'Webtop' with the information and applications they need, wherever they are," said Craig Miller, vice president and general manager of

Lead Story

Novell Security Solutions

As the frequency of computer security breaches rises, the cost to businesses and organizations rises dramatically. Security awareness is at an all time high as companies daily face headlines about hacker attacks and network vulnerabilities involving well-known organizations.

The Computer Security Institute's annual security survey revealed that 90 percent of the respondents in large corporations and government agencies detected security breaches within the last 12 months. Many businesses and organizations are not adequately prepared to protect themselves.

Armed with products that leverage the stability, security and manageability of the industry's most deployed directory service, Novell eDirectory, Novell is addressing the most important technology concern among its customers— providing secure access to network resources, data and information across all networks.

Novell is delivering Net services software that presents unparalleled reliability and protection helping organizations compete effectively and securely in the Net economy.

According to IDC, the 3A Security Market—which includes Access, Authentication and Authorization—is expected to grow 28% percent annually to reach $7.1 billion by 2004. Novell offers a wide range of Net services software from the desktop all the way to the Internet that deliver access control, multi-factor authentication, authorization, administration and audit services.

Organizations Using Novell's Net Services Software to Secure Net Access

Some of the organizations leveraging Novell's Net services software to extend and secure access to the Internet, intranet and extranet for employees, partners and customers, include:

- Drew University
- Florida State Supreme Court
- Micro General Data Corporation
- Orange County Courts
- Prince William Health System
- United Kingdom's Ministry of Defense
- University of Alabama at Birmingham Health System
- U.S. Census Bureau

At the core of Net services is eDirectory, which provides unmatched identity management, allowing flexibility in setting network access boundaries and individual rights for internal and external users. When combined with other Net services software, like iChain, Novell Single Sign-on, NMAS and BorderManager, Novell is helping organizations develop and implement well-defined security policies and procedures that make sense for their particular environment, and deploy efficient security services that give users the freedom to access information from wherever they connect to the network.

"Novell's Net services software allows us to authenticate to internal and external applications that recognize and authorize students, teachers and administrators to access our network and intranet," said Mike Richichi, assistant director of academic technology, Drew University. "Leveraging Novell's products, we are able to give users a personalized view of their information, such as classes and grades, while protecting other sensitive and confidential information that resides on the network."

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- Read "Costs of Computer Security Breaches Soar" (CNN article)
- Read "Managing Secure eBusiness." (IDC white paper)

Novell security products

- Novell eDirectory
- Novell DirXML
- Novell Modular Authentication Service (NMAS)
- Novell Single Sign-on
- Novell BorderManager Enterprise Edition
- Novell Certificate Server
- Novell Cryptography Support Modules

RSA pressreleases

- Novell New Partnerships Expand the Net's Most Secure Platform
- Novell Delivers the Right Combination for Enterprise Security
- Novell Security Solutions Help CxOs Sleep Soundly at Night
- Novell and NEXOR Form Partnership to Help Secure eCommerce

Lead Story

Novell's iFolder: Your Files When and Where You Need Them

Picture this: You're finally on a much-needed vacation. As you're sipping your iced drink on the beach in Maui, you receive a frantic phone call from your office. (Why did you bring the cell phone anyway?) One of your most important clients needs to look at the sales presentation you gave right before boarding the jet to Hawaii. What are you going to do?

Then it hits you . . .you have all your presentations and files stored in Novell's iFolder. You quickly find the nearest computer with Internet access (brought your cell phone, but not the laptop on vacation). Using iFolder, you are able to access your files through a Web browser, and send the client your presentation within minutes!

If you're using Novell iFolder, you can access the latest version of your data anywhere—whether you're sitting in your office or lying on the beach!

Your Files Should Follow You, Not the Other Way Around

Novell iFolder lets your files follow you, anywhere. iFolder simplifies, secures, and accelerates access to your data across the Net and ensures that the latest version of your data is always where you need it, when you need it—on the server and over the wire.

With information exploding via the Net, it's getting harder and harder to keep track of data across multiple machines and multiple networks. Storing and accessing information is a growing challenge for businesses and individuals. iFolder is Novell's solution to the universal problems associated with storing and retrieving data.

iFolder is the new Net services software solution for mobile professionals that allows your files to automatically follow you everywhere—online, offline, all the time—across multiple systems and the Net. Files saved in an iFolder are always available—on your hard drives or through a browser—since changes are automatically and intelligently updated across all your systems through any simple Internet connection.

[IN CONTEXT]
Comment from a Customer

"How many times have you found yourself e-mailing a document to yourself to work on at your home computer or on a laptop? iFolder makes this obsolete," said James Taylor, managing partner of consulting services firm The East Cobb Group. "Our electronic bags are truly always packed with iFolder, and we save the time and mistakes that inevitably occur when you have to manually update and synchronize files. Novell iFolder lets our files follow us everywhere. It is the simple and secure way to organize, manage and access our files, virtually anywhere, anytime."

iFolder also provides worry-free security, ensuring that all your files are always safe, secure and up to date. Now your files can be as mobile as you are—at work, home or on the go.

Using Novell iFolder, you can designate any network server as an iFolder server and publish information to a personal iFolder created on that server. Once your folder is established, you can install iFolder on the computers you regularly use and download information from your personal iFolder to any of those computers. Novell iFolder also provides remote access to your personal files, meaning that if you are away from the computers you normally use, you can still access your personal iFolder via virtually any computer with any Internet-enabled device.