



Novell
the power to chaNge

PROFESSIONALS
eBUSINESS EXECUTIVES
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news: **solutions:**

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[Novell's eDirectory the First Directory to Achieve SunTone™ Certification](#)

[Novell eDirectory Named Product of the Year](#)

[Novell Launches 40-City Solutions Tour for Key Industry Partners](#)

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All of Novell

Novell eDirectory
is first to be
SunTone™
certified

Novell NDS eDirectory, is the first directory to complete the SunTone Program Certification. Neither Active Directory, nor the iPlanet Directory have met SunTone requirements for scalability, availability, security, and optimization on the SunTone architecture. Obtaining certification under the SunTone program is another milestone for the only directory that runs on all leading operating systems.

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[careers at Novell](#)

it's one Net
SIMPLIFY

BrainShare 2001

Novell Worldwide

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CORPORATE PARTNER PROGRAM

VALUE PROPOSITION

RESOURCE CENTER

PARTNER BENEFITS

CURRENT PARTNERSHIPS

HOW TO PARTNER

PARTNER REQUIREMENTS

PARTNER APPLICATIONS

EMEA PARTNERSHIPS

NOVELL PARTNERSHIPS

NOVELL PARTNER NEWS

Each month, [PartnerNews](#) brings you the latest information about everything from partner opportunities to new resources that can help you make the most of your partnership with Novell. So dig in and see why a partnership with Novell makes good business sense.

[Industry Leaders Join Forces with Novell to Further One Net Vision](#)--Jan. 17, 2001

NOVELL PARTNER OPPORTUNITIES

CHANNEL PARTNERS

DEVELOPERS

eSYSTEM INTEGRATORS

ISPs/ASPs

NOVELL SYSTEMS PARTNERS PROGRAM

EDUCATION CHANNEL PARTNERS

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CORPORATE PARTNERS

Partnering for **Success**

Novell is teaming up with top consulting firms and systems integrators to deliver directory-enabled solutions. Computer Sciences Corporation (CSC) is the most recent company to join Novell's CSI Alliance program.

[> read more](#)



Partner Resources

[Novell Developer Labs](#) was created to assist companies in directory-enabling their products. With labs in Provo, San Jose, Boston, and Taipei, we can assist companies at any level.

[Novell Education Services](#) offers the Certified Directory Engineer program, which builds on existing certifications, such as CNE®, MCSE, ASE and CCIE—adding a powerful directory component to your qualifications.

[Novell Support](#) provides easy access to a variety of technical information, links, software, patches, and drivers, allowing you to answer questions and solve your problems online and on time.

Novell in the News

[Novell's eDirectory the First Directory to Achieve SunTone™ Certification](#)
April 23, 2001

[Novell Launches 40-City Solutions Tour for Key Industry Partners](#)
April 18, 2001

[Novell Settles Piracy Claims Against New York Company](#)
April 17, 2001

[Novell eDirectory Named Product of the Year](#)
April 16, 2001

Fact

Novell [GroupWise](#) has an installed base of over 28 million seats (source: IDC).

partnerlogin

EXISTING
CORPORATE PARTNERS

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industry news

For Channel Partners:

- [VARBusiness Online](#)

For Developers:

- [LDAP Central](#)
- [Java.Sun.Com](#)
- [IBM alphaWorks](#)

For ISPs/ASPs:

- [ASPNews](#)
- [ISPCON](#)

Partnerspotlight



[BindView Corporation](#) was formed in May 1990 in Houston, Texas, from a handful of technology professionals energized to develop a software solution that would report on the integrity of a networked computer system. Since then, we have grown and grown again, through the development and acquisition of industry-leading products for ensuring

eSYSTEM INTEGRATOR RESOURCES

SUPPORT

[New Releases](#)[Downloads](#)[Patches](#)[Beta Program](#)

DEVELOPERNET

[DeveloperNet Resources](#)[Developer Support](#)[Novell Developer Kit](#)[Information Library](#)

EDUCATION

[Training Locator](#)[New CDE Program](#)COOL SOLUTIONS
COMMUNITIES

provide informative feature articles; time-saving tips from developers, testers, even users like you; world-famous Q&As; nifty downloadables; and links to other cool sites

PUBLICATIONS

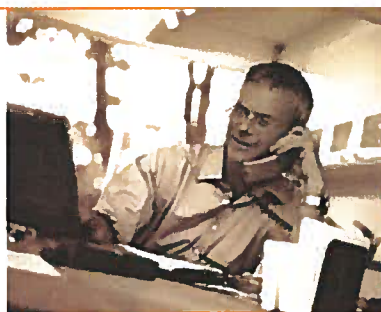
[Novell Connection](#)[Novell Documentation](#)

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eSYSTEMS INTEGRATORS

Managing eBusiness
Authentication &
Authorization

As your clients move further into eBusiness, they face a major challenge: Effectively managing user authentication and authorization in a network environment that is increasingly complex.

[> read more](#)

Learn More

Interested in learning
more about partnering
with Novell?

[Value Proposition](#)
[About Corporate Partnership](#)
[Partner Benefits](#)
[Current Partnerships](#)
[How to Partner](#)
[Partner Requirements](#)
[Partnership Applications](#)

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DeveloperNet?

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Novell in the News

[Novell's Net Services Software
Receives Top Honors from
Solution Providers and Web
Integrators](#)
 May 2, 2001

[Novell's eDirectory the First
Directory to Achieve
SunTone™ Certification](#)
 April 23, 2001

[Novell Launches 40-City
Solutions Tour for Key Industry
Partners](#)
 April 18, 2001

[Novell Settles Piracy Claims
Against New York Company](#)
 April 17, 2001

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Novell Offers
MULTI-LEVEL SECURITY
and AUTHENTICATION

Industrynews

ZDNet News

- [Win2000 Server Sales Near 1M, but
Where's Active Directory?](#)

InfoWorld

- [Security Steps Into the Spotlight](#)

IDC

- [Managing Secure eBusiness \(PDF\)](#)

Upside

- [Shedding Light on eCommerce](#)

The Standard

- [Everything But the Kitchen, Synced](#)

CNET

- [Which Commerce Platform?](#)

Partnerspotlight

BroadVision®

Matched up with Novell's directory service, NDS eDirectory, **BroadVision** provides state-of-the-art web profiling solutions.

GroupWise® 6

ASP/ISP PARTNERS LINKS

NET PRODUCTS AND SERVICES
GUIDES AND PRESENTATIONS
EVENTS
DOWNLOADS

DEMO CITY

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RELATED SITES

[The ASP Consortium site](#)[ASP Island](#)[ISPCON](#)[The List](#)[SearchASP](#)[Network World Fusion](#)[TechWeb](#)[WARBusiness Online](#)[WebHarbor](#)

NOVELL ISPs/ASPs NEWS

Novell Introduces Powerful

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ISPs/ASPs

Novell Introduces
OnDemand Services

Novell recently introduced Novell OnDemand Services 1.5, new technology to address content and service provisioning—a major growth market for enterprises and service providers looking to supply new value-added services to employees and customers. Furthering the move to deliver powerful technology and expertise in content and service provisioning, Novell has also acquired privately-held Novetrix.

[> read more](#)

Case Studies

Novell, Inc. announces that [Xircor, Inc.](#), creator of the mobile networking market, has successfully deployed Novell's NDS® eDirectory™, enabling them to secure and accelerate their business to business e-commerce initiatives.

[More Case Studies](#)

Novell in the News

[Novell's eDirectory the First Directory to Achieve SunTone™ Certification](#)
April 23, 2001

[Novell Launches 40-City Solutions Tour for Key Industry Partners](#)
April 18, 2001

[Novell Settles Piracy Claims Against New York Company](#)
April 17, 2001

[Novell eDirectory Named Product of the Year](#)
April 16, 2001

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ISP/ASP industry

CIO Magazine

- [Caution: ASPs Ahead](#)

ASPWorld Conference & Expo

- [Plan to attend](#) this business-to-business trade show designed to showcase all options available to end-users evaluating the emerging ASP market.

eWeek

- [Wireless Without the Wait](#)

The new ASPs get Web apps up quickly. The wireless ASP market is expected to grow at a compounded annual rate of more than 100% through 2004.

- [Gartner: ASP Market to Hit \\$25B in 2004](#)

ASPNews

- [The Name's Not Worth It](#)

ISP Planet

- [The ISP Future](#)

- [Resources for ISPs](#)

Network World

- [Technology Insider: Application service providers](#)

Partners spotlight



Wizmo, a Novell Platinum Reseller based in Minneapolis, Minnesota, recognized way back in 1993 that business-to-business e-commerce would be a huge opportunity in the coming years.

SMALL BUSINESS RESOURCES

HOW TO BUY
ELEARNING ONLINE SEMINAR
NOVELL CONSULTING
[Support](#)[Documentation](#)[NSBS PARTNER SITES](#)**DEMOCITY**

Novell and partner products
are now available to test drive.

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provide informative feature
articles; time-saving tips from
developers, testers, even
users like you; world-famous
Q&A; nifty downloadables;
and links to other cool sites

PARTNER LOCATOR**SMALL BUSINESS SOLUTION
STORY (Video)**

NOVELL SMALL BUSINESS NEWS

[Small Businesses
Measure Up](#)
[NetWare Connection](#)
[Direct from PC Expo--Novell
Small Business Suite 5.1](#)
[Computer Reseller News](#)
[Novell Small Business Suite
5.1 Powers Growing Small
Business Market](#)
[Novell Makes Small Business
Networking Easy](#)
[PC Magazine](#)

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SMALL BUSINESSES

Novell Small Business Suite

The latest release of Novell Small
Business Suite provides customers with a
reliable network and variety of applications
that give small businesses the same tools
many Fortune 500 firms use.

[> read more](#)**Cool Solutions**
[GroupWise Wireless 1.1](#)
 April 24, 2001

[Upgrading to NSBS 5.1:
Requirements](#)
 April 24, 2001

[About FaxWare for GroupWise](#)
 April 11, 2001

[Get your GroupWise Mail from
Home](#)
 April 11, 2001

[Logging in for the First Time](#)
 April 11, 2001
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 April 18, 2001

[Novell Settles Piracy Claims
Against New York Company](#)
 April 17, 2001

[Novell eDirectory Named
Product of the Year](#)
 April 16, 2001
Case Studies**Computer Physicians**[Streaming Video: \[Hi\] \[Med\] \[Lo\]](#)

Marc Leeka, President of Computer Physicians, says stability and scalability are the
keys to keeping his small business clients happy. Novell Small Business Suite is

Fact

Novell **GroupWise** has an installed base
of over 28 million seats (source: IDC).

Industry news

CNET■ [Small Business Gets More 401\(k\)'s](#)

The power of the Internet is enabling
more small employers to attract and
retain workers by offering competitive
retirement plans.

San Jose Mercury News■ [Brainstorming for Sales](#)

New companies face the challenge of
targeting customers.

eMarketer.com■ [Small Biz Busts into B2B](#)

How far along are small businesses in
B2B?

ZDNET.com■ [Free Help for Small Business is Big
Business Online](#)

Partners spotlight



Every customer that can't access your
Web site is lost business," said Sandy
Carter, Director, PartnerWorld for
Developers, Netfinity Brand. "Bottom
line, placing caching appliances based
on Netfinity Servers and the Novell
Internet Caching System at every Web
server and major router segment in your
network allows more customers to come
in to your Web sites, resulting in more
revenue opportunities."

GroupWise® 6

now available

NOVELL RESOURCES

NOVELL CONSULTING

[Migrating to NetWare 5.1](#)[Design an Enterprise Network Using NDS](#)[Clustering Analysis and Planning \(PDF format\)](#)

TECHNICAL SUPPORT

[New Releases](#)[Downloads](#)[Patches](#)[Beta Program](#)[Certified Directory Engineer - builds on existing certifications, such as CNE®, MCSE, ASE and CCIE.](#)

MOST ACCESSED TECHNICAL INFORMATION DOCUMENTS

[Server gets an error -625 Novell Directory](#)[Updated Server.exe to resolve PIII Issue](#)[NetWare 5.1 Support Pack 2a](#)[Required Novell Client versions](#)[NetWare 4.11/4.2 Support Pack 9](#)

PUBLICATIONS

[Novell Connection](#)[Novell Documentation](#)[Novell AppNotes - Novell's technical journal.](#)[Cool Solutions Communities](#) provide feature articles and time-savers.[Novell Tech News - a newsletter for Novell techies.](#)

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SYSTEM ADMINISTRATORS

Unleash Your "Deskless" Workforce with GroupWise 6

Novell GroupWise 6 will accelerate productivity by allowing users of all types to communicate and work together across all types of networks, as one Net. Users and administrators alike can access data using any Web-enabled device.

[> read more](#)

Cool Solutions

[Tobit FaxWare for GroupWise Promotional Pricing \(GroupWise\)](#)
April 27, 2001

[GroupWise and Customer Relationship Management \(CRM\) \(GroupWise\)](#)
April 27, 2001

[Spy Tids \(GroupWise\)](#)
April 27, 2001

[Capturing Incoming Addresses in your GW Address Book \(GroupWise\)](#)
April 27, 2001

[Disabling Caching of Stylesheets \(Portal Services\)](#)
April 26, 2001

[more ...](#)

Novell in the News

[Novell's eDirectory the First Directory to Achieve SunTone™ Certification](#)
April 23, 2001

[Novell Launches 40-City Solutions Tour for Key Industry Partners](#)
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Industrynews

CNET News

- [IE Bug Could Leave Files Exposed](#)

Computerworld

- [Saving Systems Administrator's Legs](#)

Inactive Directory

ZDNet News

- [Win2000 Server Sales Near 1M, but Where's Active Directory?](#)

InfoWorld

- [Security Steps Into the Spotlight](#)

Network World Fusion

- [Tech Update: Web Server Caching](#)
Caches speed page-loading times and conserve upstream bandwidth.

XML and Java Deliver e-Business Goods

XML has the flexibility and power to enable e-business applications to interoperate in new ways.

Network Computing

- [Redefining the NOS](#)
Every operating system has strengths and weaknesses. The key is knowing how to leverage each one's best features.

Business to Business: Can't We All Just Get Along?

"Not only are application folks and network folks not marching to the same drummer, we're not even marching in the same band."

